



**- WE SHALL BECOME
NORWAY'S BEST NEIGHBOUR!**

Naboen



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CULTURE:

The sum of VISION and values shall form the basis of our culture. People shall feel deep down that they are dealing with The Very Best Neighbour, whether they are employees, customers, suppliers or others.



TEN LOCATIONS:

- Stavanger
- Kverneland
- Egersund
- Bergen
- Haugesund
- Kristiansand
- Oslo - Bærum
- Oslo - Berger
- Trondheim
- Ålesund

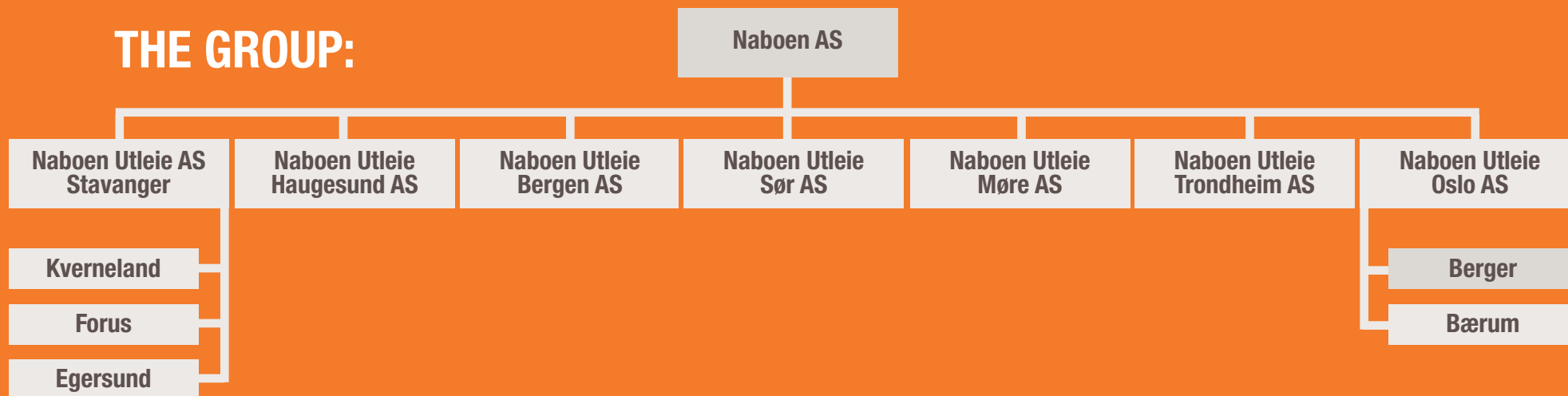
Our unique journey is an exciting story of a local rental company that is also making its mark internationally

NABOEN (means Neighbour in english)

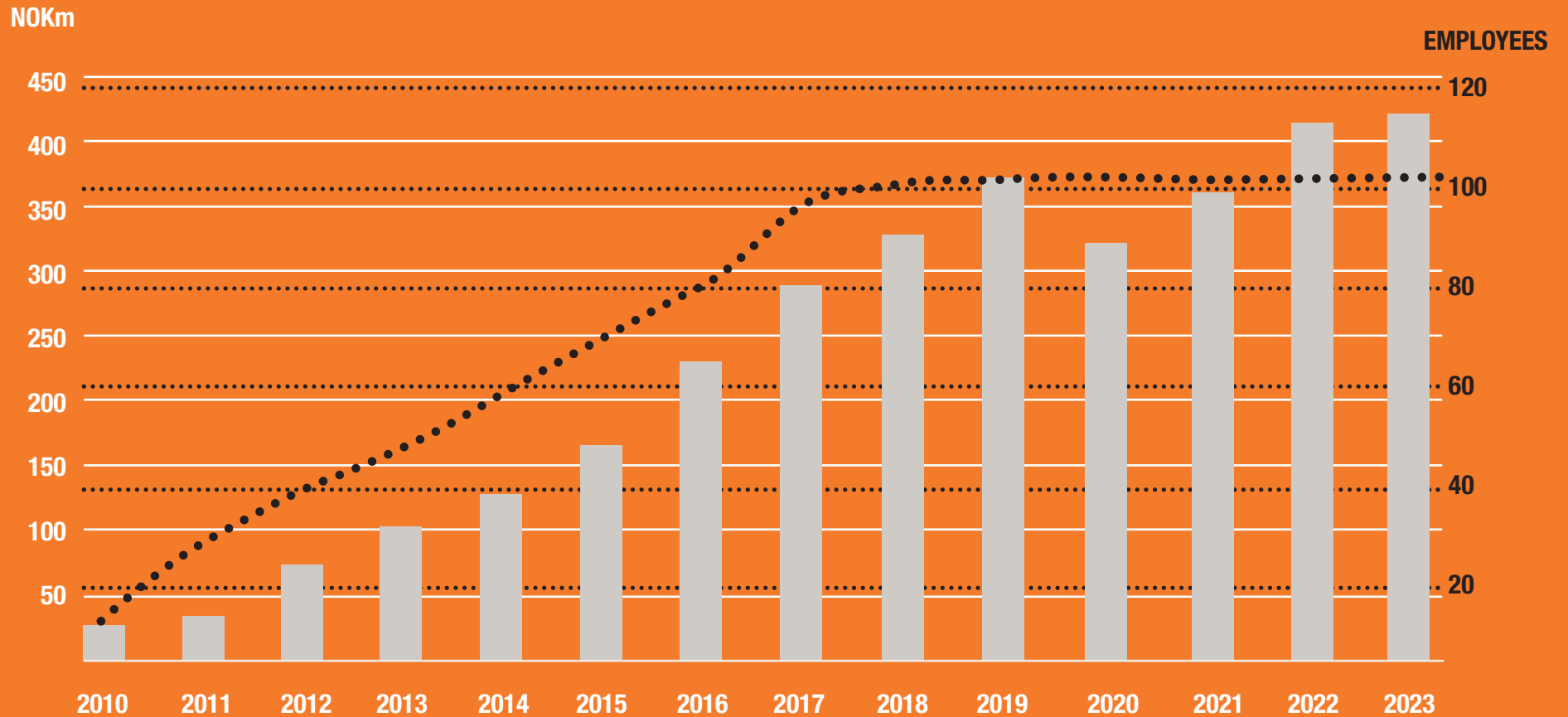
- established in Stavanger in 1996
- strong local roots
- one of Norway's largest rental companies
- full-service supplier in large construction projects
- strong focus on cultural and team building
- continuous training to become Norway's best neighbour



THE GROUP:



SALES / EMPLOYEES 2010 - 2023





FULL-SERVICE SUPPLIER

We have all the machinery and equipment needed to build Norway

- Machinery • Tools • Equipment • Modules
- Construction lifts • Construction power
- Security and access • Heating and drying
- Scaffolding • Rig operations

Neighbour school for our customers

- Documented and certified safety training
- Our own trained instructors at NOORSI

Key figures

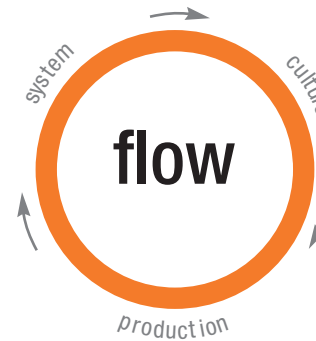
Sales 2023:	426,4 mill. NOK
Number of employees:	102
The rental fleet:	10 200 units
Personal lifts:	2072 units



WE WANT TO PROVIDE A POSITIVE TOTAL EXPERIENCE

- Long experience, high competence
- Lengthy experience and high degree of skills
- Good service and great flexibility
- People-oriented and relationship-focused
- Modern fleet of machinery and rich selection
- Punctual delivery by our own drivers

NABOEN 2025



OUR FOUR GOALS:

The customer goal

We shall be the preferred supplier of machinery and equipment.

- Because we have knowledgeable employees who give the customer added value.
- Because we are so people-oriented that the customer loves being in our neighbourhood.
- Because we are so thorough that the customer experiences good flow.

The LEAN goal

We shall be Norway's best neighbour through continuous improvement and constant training.

- Because our lean process ensures good flow.
- Because we want to provide our customers and employees a positive experience at work.

The loyalty goal

We shall make sure everyone knows in their soul that they are dealing with the very best Neighbour, whether they are customers, suppliers, partners or others.

- Because we do it the way we've agreed.
- Because we spend time on what creates value for the customer.

The HSE target

We want to be the leader in HSE, quality and environment in our industry.

- Because we are proactive in preventing injuries.
- Because we continuously ensure the best quality at all levels.
- Because we want to take a leading role in the green transition.



We believe it is crucial for our operations and growth to have a culture based on our sound values. Therefore, we always have a strong focus on culture building.

THE CULTURE:

- Our name is the inspiration for everything we do
- We believe that great things happen where enthusiasm is the driving force
- We always want to do well by each other
- We like to empower people to be self-sufficient



Cooperation must be practiced

- and our goal is to do well by each other



TEAMBUILDING

Naboen's championship is held every summer

- an important part of Naboen's culture building



SOCIAL RESPONSIBILITY

All rental income from our Pink Lift goes directly to the Cancer Society.
So far, this has contributed NOK 505,000.

These funds have been used for research into tendon injuries and on personalised treatment.
In addition, we support positive social actors such as Varmestuens Venner, Kirkens Bymisjon, Kirkens SOS and local sports teams.



Our goal is that Naboen's fleet of machinery shall contribute to green and sustainable development.

Together with our partners, we will therefore have the highest focus on technology development that protects the environment.

ENVIRONMENT



- Our goal for 2030 is a 100% emission-free machinery fleet
- Over 90% of our equipment fleet is emission free
- 85% of our lifts are electric
- future investments are in electric machinery
- ISO 9001 and ISO 14001 certified

NABOEN'S SUSTAINABILITY GOALS

We shall be fossil free by 2030



Our buildings

Our building stock shall be designed to ensure efficient production in an environmentally friendly and sustainable way.

Our vehicle fleet

All our company cars shall be electric by 2025.
Tow trucks and lorries shall be fossil-free by 2030.

Our equipment fleet

New investments will be in electrical machinery and fossil-free equipment, where it is feasible and justifiable to procure them.

Our production

All our production shall be based on "green" and sustainable solutions.
We will, together with our partners, have the greatest focus on materials that protect the environment.
Through our lean process, we create continuous improvements and new standards that ensure this.

N Naboen testkunden ▾

Firmainformasjon

Adresser

Kontaktpersoner

Prosjekter

Ordreoversikt

Fakturaoversikt

dagfinn.wasbo@naboen.no
Naboen testkunden

[Logg ut](#)

[Bytt passord](#)

Firmainformasjon

Kundetype Bedriftskunde	Kundennummer 400030
Navn Naboen testkunde AS	Avdeling Norge
Org nummer 1122334455	C/O
Utskriftsspråk Norsk ▾	Mobil 98765432
Telefon 22334455	E-post (Kontakt) post@kunden.no
<input type="checkbox"/> EHF-Faktura	E-post (Faktura) faktura@kunden.no

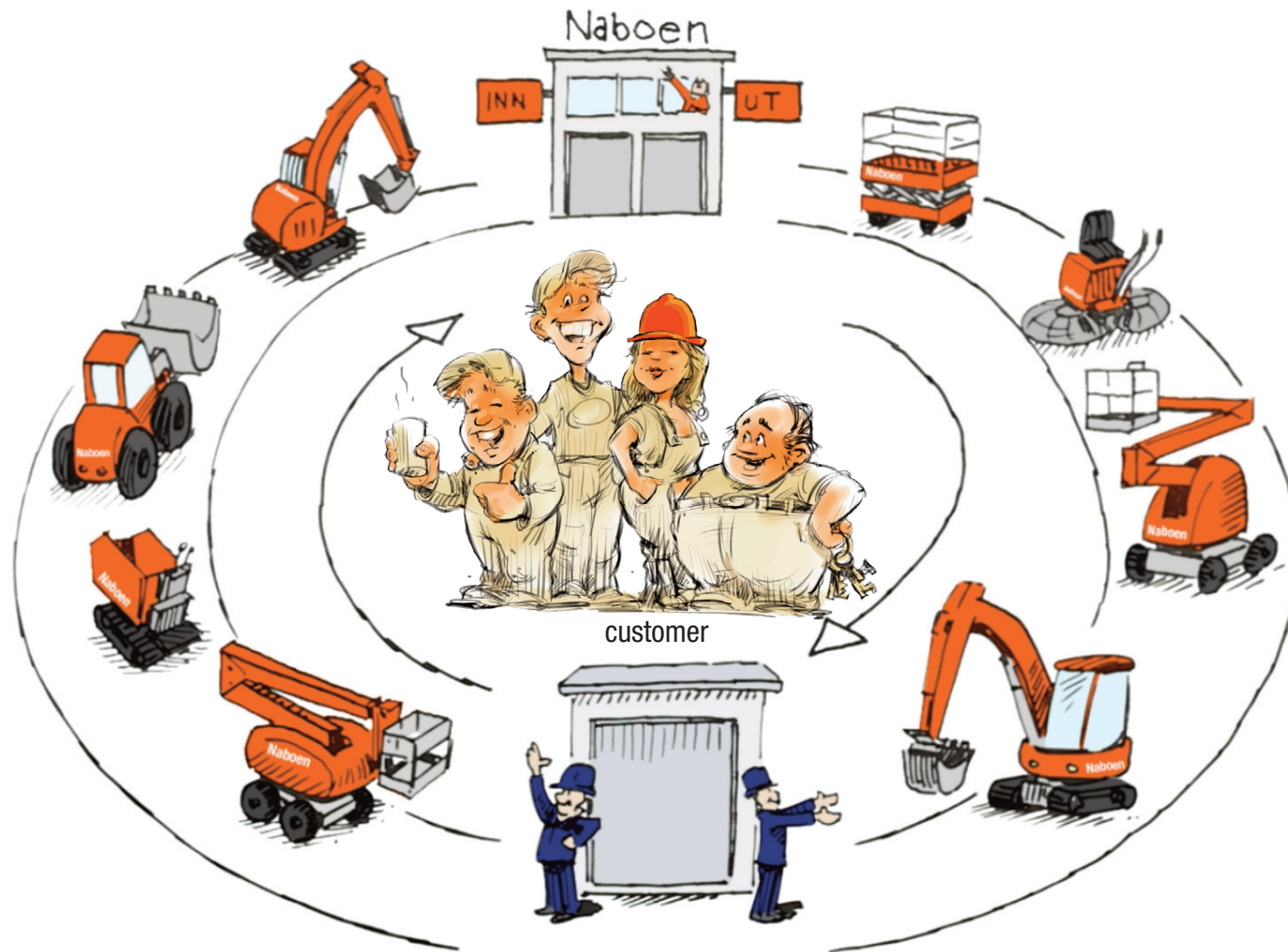
Lagre

NEW DIGITAL SOLUTIONS FOR OUR CUSTOMERS

In the customer portal, renters can log in and get a list of all their current and past rentals, packing and return notes, as well as a list of their own invoices.

Useful access control and filtering make this a practical tool for renters.

- Customer portal with ordering and cancellation
 - Product-specific digital training
 - User videos
- Online environmental accounting



CONTINUOUS IMPROVEMENTS

We will become Norway's Best Neighbor through continuous improvement and training. Our LEAN process ensures good flow. Through well-established routines and systems, this contributes to good logistics of machines and equipment, and prevents unnecessary stops.



Customer portal

In the customer portal, the tenant can log in and get an overview of all their current and historical tenancies, packing slips and return slips, as well as their own invoice overview. Relevant access control and filtering make this a useful tool for the tenant.

The tenant can also change/add company information, contact persons and projects, as well as order and cancel products from the portal.

This requires a separate user permit, which you get by contacting **your local Naboen office**.

Naboenschool for our customers

- documented and certified safety training
- own trained instructors at NOORSI
- on our websites we offer digital product-specific training and user videos



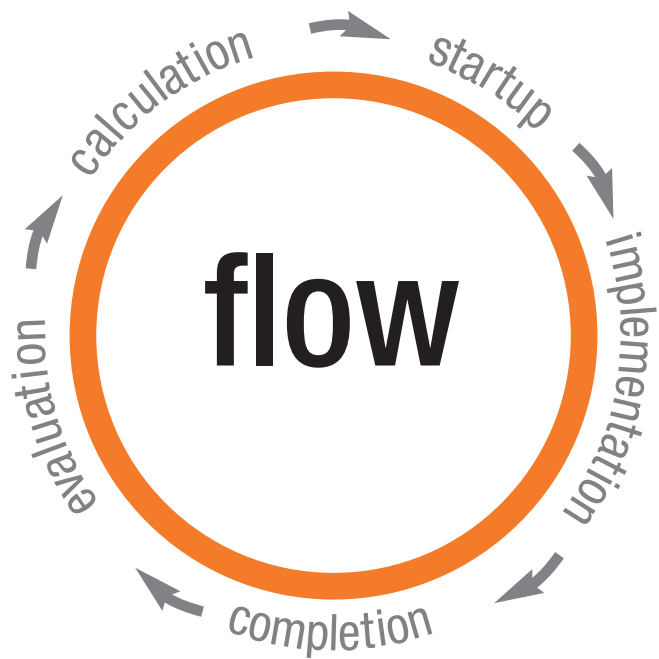
Naboen Ressurs is a dedicated resource group and consists of key personnel in our organisation.

LARGE PROJECTS

- If we get into the process early, we can better contribute to optimising progress and adaptation
- Our departments and project depots enables us to handle large projects in most regions

NABOEN RESSURS

- Specialised rig and operation skills
- Ensures experience sharing



PROJECT IMPLEMENTATION IN NABOEN

- Calculation phase
- Start-up phase
- Implementation phase
- Completion phase
- Project evaluation with cost analysis and final report with areas for improvement

The outline shows how much we want to be involved in project implementation, to ensure good flow on projects that are profitable for both parties.



REFERENCE PROJECTS

Project: New SUS
Client: Several contractors
Project size: NOK 12 billion
Delivery: Lifts, construction equipment, heating and small equipment



Project: Follo Line
Client: Several contractors
Project size: NOK 25 billion
Delivery: Lifts, construction equipment, electricity, heating and small equipment



Project: The Government Quarter
Client: Several contractors
Project size: NOK 30 billion
Delivery: Lifts, construction equipment, heating and small equipment

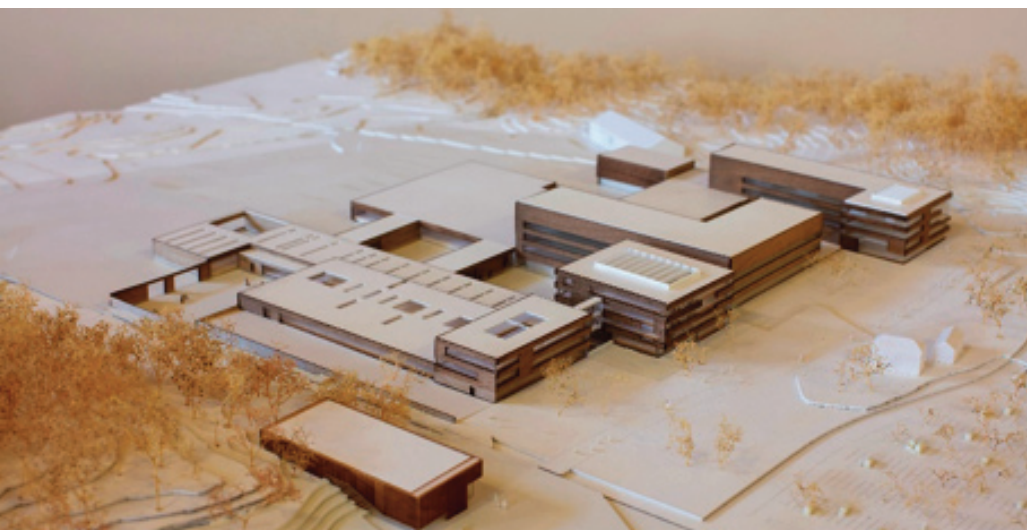


REFERENCE PROJECTS

Project: The Byfjord Park
Client: Jærentreprenør AS
Project size: 80.000 sqm. housing / business
Delivery: Lifts, test power, heating and small equipment



Project: Lysebotn 2, power plant
Client: Implenja Norge AS
Project size: NOK 1.800 million
Delivery: Lifts, heating, scaffolding and small equipment



Project: Campus Ås
Client: Several contractors
Project size: NOK 6,900 million
Delivery: Lifts, test power, heating, rigs and small appliances



Naboen is the only company to have been voted Europe's best rental company in its class for both large and small companies.

DISTINCTIONS

European Rental Award:

- Rental Company Of The Year 2012 (small companies)
- Rental Company Of The Year 2018 (large companies)

Norwegian Rental Association's Honorary Award:

- The 2012 Rental Award
- The 2015 Rental Award

EY:

- Entrepreneur of the Year 2017 - Rogaland



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Naboen